

Broadband Properties 3rd Annual New Product Showcase

Broadband Properties is pleased to present its 3rd annual New Products Showcase. Products featured in this section are technologies for the multifamily residential or commercial property market that have been released within the last 12 months.

All products and descriptions were contributed by vendors that responded to an open call for submissions in July of 2004.

4COM



4COM is a satellite programming distributor providing programming services and professional support to private cable operators. 4COM affiliates benefit by efficient activation and maintenance of C-band and DBS transport delivered programming. Innovative programs, experience, and responsive customer service make 4COM "The Right Choice" for operators looking to effectively compete against cable by offering the right mix of digital and analog options. For more information, call 800-737-0852, or visit www.4com.com.

ADC



Designed to enable service providers to further their fiber-to-the-premises deployments, the ADC OmniReach portfolio of FTTP solutions enables carriers to better manage their FTTP equipment and get the most from their fiber infrastructure investment. In addition, the OmniReach products help carriers generate new service revenues from the FTTP installations. The OmniReach portfolio includes Fiber Distribution Terminals, Fiber Access Terminals, splitter modules and drop cables, ensuring long-time reliability, flexibility within the OSP cabinet environment, and craft-friendliness. Learn more about ADC at www.adc.com.

AFL Telecommunications



AFL Telecommunications

AFL Telecommunications is introducing media converters to its existing portfolio of access market solutions. AFL's 24-Port 100BaseFX Ethernet Concentrator (FNT3824) represents the ideal way to extend fiber connections from a Gigabit Ethernet fiber backbone to the home, business, or desktop. Each downstream port provides up to 100 Mb full-duplex service over a single optical fiber while

two Gigabit uplink ports can be provided in single-mode, multimode, or RJ-45 configurations. The FNT3824 represents a cost-effective solution for the LAN while providing a full suite of carrier-class service and management features for fiber-to-the-premise deployment.

In addition, AFL's single fiber customer premise device (FNT3011) offers the perfect compliment to the FNT3824. With full-duplex 100 Mb capability over a single fiber, the FNT3011 streamlines fiber counts, fiber management, and installation costs. The technology offers the distance and "future-proofing" expected of a single-mode platform at price points that compete against today's multimode solutions. For more information call 864-433-5560 or visit www.AFLtele.com.

Alloptic



Alloptic is an access network equipment provider, designing and manufacturing a state of the art Ethernet Passive Optical Access network solution. Alloptic's optical-based broadband technology allows the bundling of voice, video, and ultra-high speed data services onto a single fiber cable directly to homes, businesses, and high density living complexes. Alloptic's ePON solution provides an unmatched 1 Gigabit of symmetrical bandwidth, thus delivering between 2 and 10 times more capacity than is closest competitors.

The Alloptic access network solution enables customers to increase profits by enabling the services that today's digital lifestyle demand. These products and services keep communities at the forefront of consumer trends. The Alloptic solution helps developers and builders differentiate their communities and homes with ultra-fast Internet, on-line gaming and video-on-demand. Alloptic's system has been deployed worldwide by developers, builders, municipalities and broadband service providers.

Developers and builders everywhere see the marketing and sales value of creating Fiber-Connected Communities. As consumer demand for digital increases exponentially developers and builders seize the bottom-line opportunity, using the Alloptic Network. For more information visit www.alloptic.com.

Alpha Technologies

Alpha's FlexPoint Series and ELH UPS' are key backup power products for any FTTx application. The FlexPoint™ is a simple, cost-effective local power solution for Customer Premise Equipment, providing power for FTTH, cable telephony, video and data services. Incorporates outdoor power modules and batteries, allowing easy access for servicing technicians 24/7. Additional benefits include; no conduit required because only low, safe voltages are distributed, optional long life replaceable batteries. This modular building block system allows for customized installations and is available in 18 or 30Watt versions. This powering system consists of a Power-Ring, Power-Ring Converter, Home Converter and Battery Module.

Alpha's ELH100 is a cost-effective UPS powering solution for distributed communications networks. Enclosed

in a pole or wall mount weather resistant enclosure, it will keep field distributed electronics up and running during power disturbances and outages. Small node will keep powering with hard line COAX connector in addition to FTTx. For more information call 360-647-2360, or visit www.alpha.com.

Applied Instruments



Applied Instruments manufactures RF test equipment for broadband service providers and equipment manufactur-

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ers. Field products include signal level meters for CATV and satellite, multi-carrier CW signal generators, and CATV return path test sets. Headend/hubsite products include signal monitors with AGC control pilot carrier, and spectrum analyzers. Test products for equipment manufacturers include RF noise and CW signal generators, and Noise Power Ratio test sets. For more information, call (800) 244-2976, or visit www.appliedin.com.

Axcera

Axcera is a premier provider of carrier-class equipment and systems for broadband wireless access/MMDS. With over 20 years experience in broadband wireless access technology, Axcera offers innovative, carrier-class RF products and integrated broadband wireless access solutions in various frequency bands from 1.9-3.6 GHz. Axcera's Axity3G Broadband, powered by IPWireless, enables license holders to deploy flexible, portable, non-line-of-sight two-way systems today! Service offerings include network planning and complete system design/integration to ensure a successful system deployment. For more information, visit www.axcera.com.

Blonder Tongue



Blonder Tongue's DHDP Series enables cable television operators to easily deliver digital and high definition television (HDTV) programming from off-air sources to customers over existing cable systems. The DHDP Series is a two-part system that receives any high definition or digital signal from off-air sources and processes it to any available 6 MHz channel in the 54-860 MHz frequency range. Digital and HDTV signals, currently found in the UHF band, are transmitted in 8VSB format. The DHDC-D receives

the 8VSB signal, downconverts it to IF and then feeds it to the DHDC-U. The DHDC-U then upconverts the signal to any available channel, including on-channel if desired, for distribution on existing cable systems. HDTV programming can then be viewed at the customers' homes with any HDTV-capable TV or decoder. All DHDP modules are housed in Blonder Tongue's advanced die-cast housing and compatible with the Company's standard Micro-Modular racks and power supplies. For more information, call 800-523-6049, or visit www.blondertongue.com.

BroadLight, Inc.

BroadLight, Inc., the leading supplier of semiconductors, software and transceivers for fiber-to-the-premises (FTTP) deployments, recently announced its XL230 Broadband Passive Optical Network (BPON) controller. Featuring a new low-cost design, the XL230 is a complete hardware and software solution targeted at equipment providers designing broadband equipment for today's volume fiber rollouts. In addition, the XL230 complements BroadLight's existing XN230 BPON controller for optical network terminal (ONT) devices at the customer end point – enabling customers to quickly and easily design high-speed broadband equipment for both ends of the line. For more information visit www.broadlight.com.

Cable Network



Our new EX-2000 Series Modulators are perfect for all applications. They are available in 2 models. The CAN-EX-2000 has an integrated BTSC

Stereo Encoder, and our CAN-EX-2000NS is stereo upgradeable in the field. All models are 54-860MHz, PLL synthesized, SAW filtered, frequency agile and 60dBmV output. For more information call 888-201-7200, or visit www.cablenetwork.net.

coaXmedia®

coaXmedia®
High Speed Internet Access



coaXmedia® makes it possible to deliver cost-effective high-speed Internet access (HSIA) within hotels and multi-dwelling units (MDU) by using the existing coaxial cable wiring within a building, so there's no costly rewiring required. coaXmedia's patent-pending technology does not interfere with existing coaxial-based services such as analog and digital cable TV, Video on Demand and DBS. With the coaXmedia solution, it's easy for a property to offer secure, robust Internet access within rooms/units and in common areas like lobbies and meeting rooms, increasing a property's value while reducing the time and cost associated with installation, ownership, maintenance and expansion. coaXmedia's simple plug and play system means there is no costly installation, no rewiring, and no disruption to property, operations, or guests/residents. The coaXmedia system supports all typical Ethernet backhaul connections (T1, wireless, cable, DSL, fiber). coaXmedia also offers installation services and 24/7 toll free Technical Support for your guests/residents. For more information call 877-885-2629, or visit www.coaxmedia.com.

Corning Incorporated



Corning Incorporated, a global innovator and industry leader in optical networking product solutions, offers a complete solution optimized for Access networks. Corning provides a range of innovative products for Access networks, including the new NexCor™ Optical Fiber – which is optimized for triple play networks – as well as a broad range of optical cable, hardware and equipment products designed to make FTTx deployments faster, easier, more reliable and less costly. Corning also offers a variety of customer-driven services focused on FTTx, such as comprehensive training, engineering support and network modeling. Through its Corning Connected Community™ Program, the program partners with the best homebuilders in the country to bring the life enhancing benefits of FTTH to homebuilders everywhere. For more information on Corning's Access-optimized solutions, visit www.corning.com.

DF Countryman



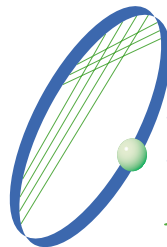
DF Countryman, a leading supplier of equipment and supplies to the CATV, Satellite, Telecom and Datacom industries has introduced the latest in mini-mod technology. These WINMOD modulators are produced with a die-cast housing, single slot spacing, dual audio inputs, 45dB output and excellent adjacent channel capabilities. These are available in both Mono and Stereo single channel, along with a Stereo Agile model. Being a full-line stocking distributor, DF Countryman can provide you with the solutions, service, products and test equipment to make every project a success. Additional information can be found at www.dfcco.com, or by calling 866-954-0443.

Digital Optical Ventures



Digital Optical Ventures, LLC ("DOV") is a -technology focused company that is experienced and proficient at designing/funding/constructing/operating complete communications systems.

DOV's current expertise is in developing high-tech communities and subdivisions delivering what is known in the industry as "Homerun" services where fiber to the home ("FTTH") has been deployed over Passive Optical Networks ("PON"). The "Homerun" suite of services includes voice, video, Internet and alarm monitoring. These high-tech communities are becoming more prevalent throughout the United States as consumer demand for band-



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width continues to increase.

The basic service package is provided to residents under a mandatory subscription agreement signed with the Homeowners Association at the time it is established. Private easements are utilized to maintain the integrity of the system. The cooperation of the builder/developer in the marketing and sales of the system and additional enhanced services and financial participation in the development encourages significant value creation by all parties.

DOV's background includes engineering, constructing, operating and owning fiber optic networks for AT&T, MCI and others since 1997. DOV developed networks throughout Texas, Boston, MA; Lansing MI, and is currently developing a FTTH Tampa, Florida area. The management team of DOV includes seasoned management/technical/financial and business development personnel who have experience to create value from business opportunities. For more information call 713-440-4102, or visit www.DOVentures.com.

Great Lakes Data Systems

WinCable, the leading PC-based cable billing and subscriber management system, has added support for VoIP billing. Win-VoIP from Great Lakes Data Systems, Inc., allows operators to bill for usage-based or flat rate VoIP. Bills can be sent with detailed voice transactions, or with an aggregated VoIP total alongside recurring monthly cable and Internet charges. Together with previously released modules for data and video, WinCable now offers triple-play billing capabilities to customers worldwide.

Designed with flexibility and affordability in mind, WinCable with Win-VoIP runs on both Windows and Linux platforms. With provisioning

for Cable Modems, Digital Video and Hotel PPV, WinCable's service management tools are unmatched by any other comparable product. Privately held and profitable since 1980, GLDS has implemented its solutions for over 300 cable systems in 49 U.S. States and 34 countries worldwide. For more information call 800-882-7950.

Hitachi Telecom (USA), Inc.

HITACHI
Inspire the Next



The Hitachi AMN1200 B-PON System enables FTTH/FTTP service providers to deliver bundled video, voice and data services to businesses, neighborhoods or homes over a single optical fiber. The AMN1200 System consists of a centrally located OLT (Optical Line Terminal) that supports up to 704 ONTs (Optical Network Terminals) at a distance of up to 20 km (12.4 miles). Specialized ONTs allow multiple service offerings: AMN1200 SFU - legacy triple play for single family residential applications; AMN1200 ETU - single Ethernet interface, supports IP triple play; AMN1200 MDU - legacy triple play for multi-dwelling unit residential applications; AMN1200 MTU - multi-tenant small-to-medium business applications, including DS1 services. A single OLT can support a mixture of ONT types. Hitachi Telecom (USA), Inc. is a subsidiary of Hitachi America, Ltd. and Hitachi, Ltd. Hitachi is the world leader in PON installed base with over 400,000 data lines in service as of March 2004. For more information call 770-446-

8820, or visit www.hitel.com.

KT Communications



KT Communication provides programming solutions for PCO's and commercial facilities on a national basis. Our tenured staff and focus of customer satisfaction set us above the rest. Information is key for the success of delivering a valuable programming package. The variety of products that are available from KT Communication would enable a client to offer a full service analog and digital product to their subscribers. We offer CBAND, Transport, Digital Overlay and Bulk. Contact Kristy Thurman for further details at 877-485-3557, or visit www.ktcom.tv.

Multicom



Up to this point, the solutions for the VoIP market have been directed primarily to the large MSO's or the residential subscriber. Multicom has now leveled the playing field for the small to medium sized cable operator/owner.

The solution by Multicom, offers VoIP services and a whole lot more. The program includes a comprehensive software package that facilitates the management, provisioning, delivery, and billing of voice, video, and data services. The VoIP service is designed for "primary" service, with features

that include, 911, directory assistance, call waiting, call forwarding, voice mail, unified messaging, and local and long distance calls, all for a flat monthly rate.

In addition to the VoIP services, the Multicom solution can also incorporate IP security cameras, motion detection devices, and e-commerce.

Multicom will host a live demonstration in booth #112 at the Broadband Properties Summit. To contact Multicom for more information call 1-800-423-2594, e-mail to multicom@multicominc.com or visit www.multicominc.com.

Multilet Communications



Multilet Star eliminates the need to rewire existing properties by providing Internet access over existing coax cable. The system is cost effective, simple, easy to install and delivers Ethernet performance to the end user. Suitable for star topologies, Multilet Star combines TV and data signals in the Combining Filter Unit, which is located in a wiring closet or other concentration point. In the living unit, a Multilet Outlet replaces the existing video outlet. A computer is then connected to the Multilet Output via a Multilet Balun, which includes a 3-meter cable. Additional information can be found at: www.multilet.com.

NextGen Fiber Optics



A GenStone and General Cable Joint Venture Company



NextGen Fiber Optics' flexible interlock armored fiber optic cables are the ideal solution for harsh environments or installations requiring heavy-duty protection. With a galvanized steel or aluminum armor casing, these cables eliminate the need for conduit or innerduct, providing significant cost savings in both materials and labor. Installation time can be reduced by up to 80% when compared to pulling conduit or innerduct and cable separately. NextGen's interlock armor cables are available in tight buffer, loose tube or indoor/outdoor constructions and with an OFCR riser or OFCP plenum rated jackets. Interlock armor cables are available with any industry standard optical fiber, including G10X 50/125 fiber engineered to provide 10Gb/s performance over 300m at 850nm. NextGen also offers a full range of fiber optic cable solutions for broadband applications, including premise and outside plant conventional, rugged and hybrid cables and advanced Blolite and MicroBlo blown fiber systems. For more information call 800-371-2178, or visit www.nextgenfiberoptics.com.

North American Cable Equipment Inc.

Cabletronix CT-AHP Agile Heterodyne Processor: The CT-AHP is a fully agile heterodyne processor for commercial grade headends. The CT-AHP is capable of converting any channel in the 54 to 806 MHz range to any CATV channel from 2

to 125, or any Off-Air channel from 2 to 69. Setup and tuning are easy and straightforward taking advantage of the unit's front panel access to all level controls and indicators. Non-volatile memory maintains channel selection in event of power loss. The CT-AHP is an excellent choice where BTSC stereo signals must be preserved when processing Off-Air signals. Employing the latest low noise AGC, PLL and SAW filter technologies, the CT-AHP reproduces high quality signals while maintaining excellent carrier-to-noise, spurious output, and return loss figures. These fully agile heterodyne processors allow for the rapid creation of channel line-ups, faster channel reassignments, and quicker replacement of failed equipment over traditional fixed frequency devices. For more information call 800-688-9282, or visit www.northamericancable.com.

NorthStar TeleSolutions



NorthStar TeleSolutions has integrated our state-of-the-art technology with skilled customer service representatives to offer an industry leading live 24 hour a day nationwide customer support center. Whether you need someone to take sales orders, troubleshoot service issues, report outage situations, or take payments we handle your customers with the professional care they deserve.

We are dedicated to serving the needs of broadband operators...so much so that it is the only industry we serve. We provide support in both English and Spanish to accommodate all your customer's needs as well as have access to many of the leading subscriber management systems to provide a complete customer care solution allowing us to provide your subscribers with specific account information, process PPV orders and schedule installation and

service appointments.

Low cost service packages that can be seamlessly integrated into any operation are available for after hour's support, call overflow, marketing support and emergency backup. For more information call 800-466-0900, or visit www.northstartele.com.

PACE Electronics



PACE Electronics exclusively presents TradeWind International. TradeWind International provides an exclusive

line of products offered by PACE suited for a broad range of applications. We offer products for every installation to custom headend design. Some of our exclusive products include: TWI PMM, Micro-Modulator (100% Quality Controlled, New Die-Cast Housing, Channel Numbers Printed on Front and Back Available in Channels 2-92); TWI GB2G-4, 2 GHz Quad Ground Block (A PACE Exclusive Product, 4-Way Ground Block); and also our complete line of cable from RG-6 single wire to CAT5 network cable.

PACE has 5 locations nationwide to provide the best and fastest coverage to all of our customers. To become one of our very important customers, call 800-444-7223 to speak to one of our professional sales representatives, or visit www.pacemso.com today to request a catalog of our complete line

of products. PACE, we are nationwide.

PAETEC Communications Inc.

PAETEC's integrated communications solutions are as broad as the nationwide markets we serve, and as specific as the individual needs of your business. Sophisticated voice and data applications, as well as outstanding reliability and redundancy, are the hallmarks of PAETEC's network architecture - all backed by the finest customer service in the industry.

PAETEC's suite of services includes: Voice and Data Services - World-class network technology, the most advanced data protocols on our high-speed optical backbone, and our vast experience allows us to deliver the highest level of quality and reliability at competitive rates. Communications Management Software: An integrated software suite that provides advanced

workflow optimization, complete with asset management, inventory control, cable plant management, cost allocation and invoice reconciliation. Customer Premise Equipment: PAETEC provides consultation, integration and post-installation support of world-class 3rd party technology. Ask about our innovative financing for capital telecom acquisitions! Visit us at www.paetec.com today!

PDI-SAT



PDI-SAT is a DIRECTV MSO and one of the largest providers of SMATV equipment and satellite delivered programming in the nation. When you need to purchase



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a headend for a property and want the best possible equipment available at a reasonable price, then a PDI Communications pre-racked headend is the logical choice. PDI-SAT headends are built to your exact channel specifications, and then sent directly to your property for virtual “plug and play” installation.

PDI-SAT headend equipment is considered to be the best quality equipment on the market today. Long term burn-in and individual testing of your system is performed on the latest state-of-the-art instrumentation. Total compliance to important FCC specifications is standard on all PDI headend equipment. PDI-SAT can provide complete pre-racking, shipping, installation, programming solutions and maintenance for your headend system. We also have a special headend program for dealers! For more information, contact PDI-SAT at (800)-242-1606 or visit our website, www.pdi-sat.com.

Pirelli

Pirelli is a worldwide manufacturer of optical fiber cable with over 125 years of experience in the cabling business. Pirelli offers a full range of optical fiber cabling products for every environment, from the Outside Plant (OSP) to the Premises. From long haul to LAN, single-mode to multi-mode, Ribbon in Loose Tube to Tight-buffered, Pirelli has a cable to meet your needs.

Pirelli has been active in FTTx for years, and is a founding member of the Fiber to the Home Council. Pirelli has always taken a “hands-on” approach to this market. Our experience has been distilled into entirely new cable designs that maximize installer productivity and network reliability. And, our existing designs have been updated to make fiber installation go smoothly throughout the network. If optical fiber is in

your plans, Pirelli has the cable to make it work in the real world. For more information call 803-951-4037, or visit www.na.pirelli.com.

RadioLAN, Inc.

The BridgeLINK-Pro is a compact wireless bridge-in-a-box that connects distant Ethernet networks into one seamless, robust network. Operating in the license-free frequency bands at 5 Gigahertz, the BridgeLINK-Pro offers complete interoperability with its award-winning cousin, the Campus BridgeLINK, yet is smaller, faster, less-expensive and easier to install.

The BridgeLINK-Pro’s simplified packaging provides a lower cost of ownership with cost savings from simplified installation and tighter integration. Other improvements include enhanced ease of use through its intuitive web-interface, enhanced monitoring and management tools, interoperability with legacy 10BaseRadio equipment, support for Voice-over-IP and TDM-over-IP, and increased performance via faster bridging code and T1/E1 traffic prioritization.

Engineered for LAN-to-LAN interconnect, LAN extensions, or LAN/WAN interface, the BridgeLINK-Pro is ideal for enterprise networks, ISP backhaul, or small-business networks. Other ideal uses include high-speed interconnection of campus and educational facilities, government and municipal institutions, and wireless hotspots, such as coffee shops and airport lounges. “The BridgeLINK-Pro is an ideal solution for high speed connectivity over long distances.” says Matt Mandalek of Desert Wireless (www.4desertwireless.com), a Palm Springs California based Wireless ISP. “The bridges are very stable and work right along side other 5.8Ghz radios. They are cost effective too, and provides us with a much better ROI than T1 or T3 circuits – usually in around

6 months.”

The BridgeLINK-Pro family includes three base models, allowing network administrators to tailor the range to the application. These include the BridgeLINK-Lite, a short-range, self-contained, wireless bridge, the BridgeLINK-Pro with several antenna options for the longest range at full speed, and BridgeLINK-Base for Multipoint applications. The BridgeLINK-Pro is shipping now, and comes complete with everything you need to install a complete link.

The BridgeLINK-Pro family uses the new version 4.0 of the renowned RadioNET Manager Software. RadioNET manager provides a complete suite of network management tools for the most robust applications, however, can be point-and-play installed with minimal interaction for a base set of features. Version 4.0 sports improved performance, enhanced link diagnostic utilities, and enhanced support for TDMoIP gateways. For more information call 408-365-6200, or visit www.radiolan.com.

Strix Systems



Strix Systems is in the business of enabling Networks Without Wires®. Strix’s Access/One Network uses mesh-networking architecture and modular hardware, allowing customers to deploy 802.11a, b, or g wireless LAN technologies within a single managed wireless network. No cabling is required as Access/One

Network nodes not only support wireless connectivity to the client devices (such as notebooks and PDAs), but also communicate with each other wirelessly, intelligently routing traffic amongst the nodes. The Access/One Network helps end-users to quickly and cost effectively deploy wireless networks within settings such as apartment complexes, hotels, businesses, and schools. For more information call 818-251-1000, or visit www.strixsystems.com.

TeleGuide



TeleGuide is the convenient and turn-key way to deliver a programming guide and a customized community-based channel to your customers. Both services are completely updateable through the TeleGuide web site, ensuring your customers have access to the most up-to-date channel listings and community announcements and news. For more information including pricing, call 800-737-0852, or visit www.teleguide.tv.

Telkonet Inc.



Telkonet's PlugPlus system provides simple, affordable, and reliable high-speed Internet and data services using a building's existing electrical wiring with Telkonet's patented powerline

communications (PLC) technology. High-speed Internet access over electrical wiring eliminates many problems often encountered with other solutions. There is no conflict with telephone or cable companies as to who owns the wiring. Also, residents won't have to wait for cable or DSL modem delivery. Telkonet's system installs in the building's electrical room, so there is no disruption to a property or its residents. Deployment is quick, with the entire system installed within a few days, providing broadband Internet access at virtually every electrical outlet throughout a building. Telkonet's PlugPlus system provides the security of a wired system with the convenience and flexibility of a wireless solution. Data is secure and encrypted. The system is scalable, providing the flexibility to add users simply and effortlessly, as needed. For more information call 240-912-1800, or visit www.telkonet.com.

TelPlexus, Inc.



TelPlexus, Inc.™
Telecommunications Network Design & Inspection

TelPlexus, Inc. is a full service licensed engineering firm offering engineering and inspection services to the telecommunications industry. TelPlexus, Inc., has a great deal of RUS expertise and is currently involved in one of the largest RUS funded FTTX projects in the USA. TelPlexus, Inc., has the ability to assist its customers from inception through completion, regardless if your project is determining the requirements of a soft switch, or the design of a FTTX system, we can accommodate you.

Services offered: Pre-Loan assistance, OSP Plans & Specifications, Central Office Engineering, CPR, GPS/GIS, Plant Verification, Feasibility Studies, Turn Key Projects, Strand Mapping and many other services. Please go to www.telplexus.com for additional information or call 615-867-7766





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Terasys Communications



Terasys Communications is a full service company providing Internet Protocol (IP) Local & Long Distance Voice communications, Digital Satellite Video, High-Speed Internet Access, and Smart Home Concierge services to MDU/MTU properties. Terasys Communications is an advanced communications facilitator for the MDU/MTU industry. As such Terasys Communications is deemed to be an MDU/MTU provider focusing its product suite on converged technologies that permit delivery of multiple media in a converged environment. At Terasys Communications, we have developed un-paralleled customer service that ensures our customers the highest level of availability. For developers and building owners we bring advanced communications technology to the building in the most commercially feasible manner. Our services are not an expense item for the developer or building owner yet our communications infrastructure installed in your property provides additional value. For more information call 504-218-1026 or visit www.terasyscommunications.com.

Toner Cable Equipment



Toner Cable Equipment has been a manufacturer and distributor of RF and cable television equipment since 1971. We are known for our technical sales staff, same day shipment and custom built headends. Products we inventory include Blonder Tongue, Drake, Force and Olson modulators, processors, digital QAM products, satellite receiving and processing

equipment, RF amplifiers, fiber transmitters and receivers, cable, test equipment, tools, etc. For more information call 800-523-5947, or visit www.tonercable.com.

VCOM

VCom is pleased to introduce its new MA3000 high density, modular, frequency agile CATV modulator. Up to 10 independent, fully agile MA3020 modulators can fit in each 4RU chassis. Each MA3020 module is available with or without BTSC & SAP, or with BTSC only. The system offers 1 to 1 redundancy and optional SNMP, with AC or DC & redundant power supplies available.

Advanced design allows a single MA3020 card to cover a frequency band from 55.25 to 856.25 MHz, with a high level output of +61 dBmV. Some additional product features include: video IF SAW filtering; front panel LCD with push button control adjustment for RF, video and audio settings; all LOs are synthesized and locked to a TCXO located on each module; external video, audio and composite IF loops. For additional information please contact a VCom representative. Contact information can be found at www.vcom.com/Contact.html.

Verizon Avenue



Verizon Avenue offers various high-speed Internet service options to suit your property's needs. Our new SmartCommunity® program enables you to equip your entire community with high-speed Internet service in every unit and wireless access points in common areas throughout your community, such as the lobby, clubhouse and pool. Additionally, Verizon

Avenue's Prepaid Internet program provides you with flexible purchase options, which allows you to provide specific months of service as incentives for your residents--Great as a new move-in incentive or as a resident retention tool. You control how many months of service you want to offer your residents. Whether you use the service months to run special promotions or grant a resident service for the entire term of their lease - it's completely up to you! Verizon Avenue also provides ongoing marketing support to promote these high-speed amenities! Call 1-800-245-6972 today to learn more.

World Wide Packets

World Wide Packets' LightningEdge® solution enables the delivery of simultaneous telephony, business and entertainment video, broadband data, and Internet access services, to any combination of business and residential subscribers, using Ethernet over fiber and copper media. The LightningEdge® solution provides the most important characteristics of circuit-switched solutions-control, reliability, and service quality-with the unmatched cost performance and scalability of Ethernet. This unique, fully standards based, combination, makes possible the delivery of a full range of applications and broadband content over a common service delivery infrastructure, increasing revenue generation and accelerating the payback period on its customers' investments. The flexible design of the LightningEdge® access solution provides its customers with the lowest cost-per-bit infrastructure on the market and the ability to scale capital investments in line with subscriber acquisition. For more information call 509-242-9000, or visit www.wwp.com.

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