To remain competitive, we need fast fiber, everywhere. Here’s how to do it.

By The IEEE-USA Committee on Communications and Information Policy

This article is adapted from a position paper released recently by the Institute of Electrical and Electronics Engineers. The full document is available at www.ieeeusa.org/volunteers/committees/ccip/docs/Gigabit-WP.pdf. The report comes as Congress rewrites the Telecommunications Act of 1996 and the Supreme Court imposes what it sees as Constitutionally required limits on federal regulation. In the report (which references past material appearing in Broadband Properties), the IEEE CCIP lays out a compelling argument for open-access fiber networks. The tone is far more urgent than what normally passes for discourse at the world’s largest technical organization. It harkens back to 1992, when the Internet, created by government but run by private corporations under contract, was turned fully over to private content providers. A decade-long boom and 20 million new jobs followed.

A new generation of gigabit broadband can bring significant benefits to the United States. But our nation must act promptly to ensure that such an infrastructure is ubiquitous and available to all. If we do not act, the consequence will be to undermine the future of our country’s economy.

This issue demands the attention of policymakers as well as the public at large. We advocate widespread deployment of wired and wireless gigabit networks as a national priority, to be facilitated by legislative and regulatory action. The nation can achieve deployment only through mobilization of resources, by users and incumbent suppliers alike.

Gigabit networks, in contrast to current broadband networks, provide symmetric data transport capable of 1 Gbps and beyond. In contrast, the Federal Communications Commission uses the terms advanced telecommunications capability and advanced services to describe broadband services and facilities with an upstream (customer-to-provider) and downstream (provider-to-customer) transmission speed of more than 200 Kbps. (“Availability of Advanced Telecommunications Capability in the United States,” FCC 04-208, GN Docket No. 04-54. Fourth Report to Congress, fall 2004.)

This definition is clearly inadequate. Nonetheless, the FCC concludes, “…that advanced telecommunications capability is indeed being deployed on a reasonable and timely basis to all Americans.” This paper emphatically rejects that conclusion. On the contrary, broadband deployment in the United States seriously lags in satisfying the needs of the world’s strongest economy, although wired and wireless technologies, in which the United States is the world’s leader, are available to redress this situation.

The existing infrastructure includes broadband upgrades to copper local loops (for example, digital subscriber lines and T-1s), data modems and cable networks, and fixed and mobile broadband wireless systems. Even power lines can transmit broadband as defined by the FCC, although this use is still controversial and barely implemented.

All these facilities are lower in cost, but also lower in capability, than optical fiber. Although fast technological progress is being made across the board (see table), the copper-wire based alternatives cannot reach fiber speeds.

Extending optical fiber access to end-users is progressing. It has been slowed in part by the high cost of capital expenditures and in part by non-market and anti-competitive business actions (and inactions) by incumbent service providers.
A prerequisite for gigabit progress is a proactive climate for market-driven, technology-neutral, open-access competition.

How Can We Create Gigabit Networks?

Congress should articulate such a goal in legislation, with associated executive branch responsibilities and private sector incentives. Congress should not prescribe the design and specifications of such a network infrastructure. Rather, Congress should prescribe its functionality and performance to achieve U.S. preeminence (or, at the least, parity) compared to the best of our global competitors, along with the capacity for long-term growth.

Such a national priority would encourage large end-user aggregations to join in building nationwide gigabit networks. The expertise and resources of incumbent telephone, cable and other experienced providers could be available by contract for network design, construction and operation. Upgrading existing networks would proceed toward electronic and optical gigabit capability as a vital goal.

Clear policies as to competition, monopoly, ownership, openness and access would temper the economic forces that might otherwise produce market structure and pricing that do not serve the public interest.

Such reform will take time. Meanwhile, government and corporate bodies are already deploying broadband and gigabit networks to satisfy needs unmet by incumbent telecommunications providers. Regrettably, as already noted, some of these initiatives are being blocked through non-market, anticompetitive actions of rivals, resulting in legislative or litigation impediments.

The following immediate actions would protect and encourage such deployments:

• Eliminate anticompetitive legal and regulatory challenges to the deployment of end-user owned networks.
• Give municipalities that deploy gigabit networks broader access to such programs as the Rural Utilities Service and the Universal Service Fund.

Benefits of Ubiquitous Gigabit

Policy and investment decisions rest in part on benefit considerations, both qualitative and quantitative. What are

What Congress Has to Do

Legislative and regulatory telecommunications reform should:

• Recognize and encourage the convergence of voice, data, image and video information into bit streams.
• Ensure the greatest possible regulatory flexibility, to allow for unpredictable future service needs, market developments and technological innovation.
• Reduce barriers to competition and deployment of user-owned networks, to facilitate continuing market restructuring in the public interest.
• Guarantee open access to the networks by content providers competing on their merits.
• Improve both the licensed and unlicensed models of spectrum use to increase spectrum efficiency.
• Implement the original words of the Telecommunications Act of 1934, namely, “to make available...to all the people of the United, without discrimination...a rapid, efficient, nationwide...communication service with adequate facilities at reasonable charges” in the 21st century context of gigabit speeds.
A new generation of gigabit broadband can bring significant benefits to the United States. But our nation must act promptly to ensure that such an infrastructure is ubiquitous and available to all. If we do not act, the consequence will be to undermine the future of our country’s economy.

The qualitative benefits to be expected from ubiquitous gigabit networks? Decisions also rest on quantitative cost. Until designs and specifications are set, costs are undetermined. Nevertheless, this paper assumes that the long-run economic and social benefits will exceed the investment costs. This assumption relies on technology advances, which continually reduce cost and expand performance.

That said, ubiquitous gigabit networks are a goal achievable with the deployment of optical fiber and high-speed wireless. During the transition to that deployment, incremental steps in transport speed are likely to include existing and emerging systems, such as hybrid fiber copper or coax, very high bit rate digital subscriber line (DSL), and high-speed microwave.

Ubiquitous gigabit networks will provide superior ability for the U.S. economy to compete globally.

The U.S. economy is based on creation, dissemination and application of knowledge. A knowledge economy uniquely creates new wealth through innovation. In turn, innovation depends on research that requires access to the entire body of existing knowledge and the rapid exchange of new knowledge throughout the economy. Modern research typically retrieves, creates and exchanges massive information files at gigabit rates.

After the research, many follow-on functions will benefit from gigabit networks, including:

- Computer-aided design
- Integration of design, manufacturing, sales, and distribution
- Collaboration through high-quality video conferencing

Through ubiquitous gigabit networks, the entire U.S. population, urban and rural, could contribute fully to developing our nation’s standard of living while overcoming a digital divide that now forecloses productive activity by those without such access.

An explosive emerging application with great stimulative economic potential is digital home entertainment. The convergence of voice, data, music and video bit streams onto a single high-capacity physical medium will expand to provide cost economies impossible to ignore. Apple Computer provides a wonderful example of the symbiosis among three elements: Advanced technology, the scale-up of operations to massive markets, and new design.

These elements are exemplified through the run-away success of the iPod music player. Apple is contributing to the expansion of the information technology industry, the demand for novel products, and the resulting increase in earnings and corporate value.

IPTV: Promise and Problem

Economies of scale occur through fiber, in part because the cost of transporting one more unit of use (that is, its marginal cost) becomes very small by virtue of its huge capacity. For example, access to a menu of 100 simultaneous video channels at the high definition (HD) digital rate of 20 Mbps per channel for a diverse audience of end-users requires 2 Gbps capacity. The infrastructure necessary to support facile interaction among the members themselves of such a broad audience demands even greater capacity – a capacity easily available through fiber. Data, music and voice can be added once such an infrastructure is deployed because these elements have relatively small bandwidth requirements.

Some regional telephone companies (Verizon and SBC Communications) and large cable system operators (Comcast, Time Warner and Cox) have current plans to deliver what they call “triple-play” (video, voice and data) services to selected markets. However these efforts are not capable of serving as a component of a gigabit infrastructure because all but Verizon propose residential access through copper-to-the-home. Further, none is capable of ubiquitous service to its customers, even in its service area. Rather, as quite appropriate for private sector corporations, each proposes service only “where profitable.” Qwest, in its service area, has concluded that nowhere in its service area is profitable.

Implicit in these business models is limited deployment that would aggravate, rather than eliminate, the digital divide.

Entrepreneurs are already proposing IPTV, television availability over the Internet. Demand for Internet television in HD format will not be far behind. But there is a problem. No initiative proposed by an incumbent would permit this format. None is an open network infrastructure; each incumbent retains the power (and the clear incentive) to block access to such an Internet service for customers in its region. This power threatens the very potential of the Internet itself.

The deployment of a proper fiber infrastructure would support demand for new consumer electronics such as flat-panel television sets, high-capacity hard disks, and wireless home networking devices. Lack of upgraded networks to carry the traffic would stunt the potential of these products, whereas their combined demand would create new manufacturing and maintenance jobs, both onshore and off.

An ubiquitous fiber infrastructure would motivate the creation of more content by motion picture and television studios, performing artists, and World Wide Web sites – all to be indexed by ever more sophisticated search engines. More important, as pilot installations such as the one at Grant County, Wash., have demonstrated, symmetric high-bandwidth capability to the home catalyzes a new form of content: End-user created and shared information, extending the need for and the scope of indexing.
<table>
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<tr>
<th>Broadband end-user access technology</th>
<th>Typical data rates</th>
<th>Typical distance limits (order of magnitude)</th>
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<tr>
<td>Single-mode fiber</td>
<td>10 Gbps per wavelength symmetric dedicated</td>
<td>Up to 100 km without regeneration</td>
<td>Worldwide distances with regeneration</td>
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<tr>
<td>DSL (current)</td>
<td>1 to 10 Mbps, asymmetric, dedicated</td>
<td>Up to 6 km</td>
<td>Data-rate vs. distance trade-off</td>
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<tr>
<td>DSL (emerging)</td>
<td>10 to 100 Mbps, some symmetric</td>
<td>Up to 1 km</td>
<td>Data-rate vs. distance trade-off</td>
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<td>Cable modem</td>
<td>1 to 10 Mbps asymmetric, shared</td>
<td>Up to 10 km with amplifiers</td>
<td>Higher data rates emerging; data-rate vs. distance trade-off</td>
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<tr>
<td>Wi-Fi</td>
<td>11 or 54 Mbps asymmetric, shared</td>
<td>Up to 100 m; proprietary up to 10 km</td>
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<td>WiMAX</td>
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<tr>
<td>Microwave</td>
<td>1 Mbps to 1 Gbps</td>
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<tr>
<td>Millimeter wave (current)</td>
<td>155 Mbps to 1.25 Gbps</td>
<td>Up to 5 km for 155 Mbps; up to 2 km for 1.25 Gbps</td>
<td>Point-to-point and networked; data-rate vs. distance trade-off; complements free-space optical</td>
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<tr>
<td>Millimeter wave (emerging)</td>
<td>1.25 to 10 Gbps</td>
<td>Up to 2 km for 1.25 Gbps; up to 1 km for 10 Gbps</td>
<td>Point-to-point and networked; data-rate vs. distance trade-off</td>
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<td>Free-space optical</td>
<td>100 Mbps to 2.5 Gbps</td>
<td>Up to 2 km for 100 Mbps; up to 1 km for 2.5 Gbps</td>
<td>Point-to-point and networked; data-rate vs. distance trade-off; impaired by fog; proprietary deployment</td>
</tr>
</tbody>
</table>
An ubiquitous fiber infrastructure would motivate the creation of more content by motion picture and television studios, performing artists, and World Wide Web sites – all to be indexed by ever more sophisticated search engines.

But U.S. incumbent networks that are asymmetric, low-bandwidth and closed will cripple such content in advance. In contrast, competitor nations are moving rapidly to symmetric networks and fiber-to-the-home with gigabit capability.

New Content Needs

Gigabit networks would enhance education and training. First, distance learning enlarges education markets, bringing opportunity to those to whom it is otherwise inaccessible because of location or schedule. For example, in Fiscal Year 2004, the University of Maryland University College had 126,341 worldwide online course enrollments. Let that be matched by another hundred institutions and it is easy to see how the reach of education may be extended.

Second, broader bandwidth would enhance educational content by using video clips, video chats and ultimately, even holographic images. Fast links to the world’s knowledge would enable rigorous and comprehensive curriculum development and easy student access to study material.

Gigabit networks would also facilitate health care delivery. Remote diagnosis and consultation, or telemedicine, is a well-known telecommunications application. Telemedicine’s utility would increase with the real-time transfer of high-resolution images and video from every medical clinic, urban or rural.

National availability of medical records to qualified physicians is an initiative already proposed by the current administration. Although such a system is not yet in place, it would certainly benefit from ubiquitous, high-speed connectivity. Home monitoring capability, ranging from low bit-rate summaries of movement to full video, may provide full-time links to a family caregiver.

This application could be a strong motivation for investment in broadband, because it has both qualitative human and quantifiable economic returns if the elderly can stay longer in their homes.

A number of technologies, such as Gigabit Ethernet, are available now for use on existing fiber networks at very little cost premium over upgrading bandwidth-limited copper loops. Investment in nationwide gigabit networks would create jobs and innovation in the troubled telecommunications industry itself. The adequate capacity and interoperability of gigabit networks would also greatly reduce present challenges in emergency response and homeland security.

International Competition

Yet, U.S. broadband networks badly fall behind those of many other countries. By one measure, 19 countries have broadband service superior to that of the United States (Ellen Perlman, “Plug me in.” Governing, July 2004). U.S. maximum public broadband capabilities by DSL and cable modem are in the range of 1 to 5 Mbps downstream to the user, but generally 500 Kbps or less upstream. By contrast, most South Korean residents have access to 50 to 100 Mbps, which in many cases is symmetric.

South Korea achieved this infrastructure through a government policy supporting deregulation, competition and investment. That policy jump-started its economy, especially in the information technology sector. Japan, likewise, adopted competitive policies leading currently to widespread 50- to 100-Mbps symmetric capability and low prices. There is movement already to symmetric optical fiber networks connected to (as opposed to just passing) two million homes, with expanded gigabit availability to homes in 2005, according to the Japanese Optoelectronics Industry Development and Technology Association.

In Korea, broadband penetration is in the neighborhood of 85 to 90 percent to businesses and 70 percent to individuals. In Japan, it is approaching 70 percent across the board. The literature also cites the advanced broadband capabilities of Sweden, Denmark, Taiwan, Hong Kong and Singapore. The aforementioned countries achieved the high penetrations and high capabilities partly because of high population densities and short copper loops, conditions that are more favorable than those in the United States. Nonetheless, these countries have set the bar and we must surmount it, if we are to maintain our current world lead in the creation and use of knowledge goods.

Current U.S. Initiatives Fall Short

There are a number of U.S. broadband initiatives, most of which fall short of ubiquitous gigabit networks. In March 2004, President George W. Bush said, “This country needs a national goal for…universal, affordable access for broadband technology by 2007” (The Wall Street Journal, 14 September 2004). He did not specify the speed he had in mind, nor did he note that his target of 2007 would be likely to put the United States three more years behind South Korea and Japan.

Verizon Communications is investing $2.5 billion in a large-scale trial to pass three million residences with optical fiber by year-end 2005. SBC Communications will bring fiber to nodes in the neighborhoods, connecting to advanced DSL serving individual residences. SBC’s DSL initiative is expected to cost $4 to $6 billion over five years.

But, where will Japan and Korea be in five years? Even advanced versions of DSL have serious bandwidth limitations for the long-term in a continental nation such as the United States, because copper pairs reach absolute physical bandwidth limits that depend on wiring lengths. While the Verizon initiative will use fiber, it will be implemented by means of a ten-year-old “passive optical network” technology that has well-recognized range limitations.

Large cable system operators, such as Comcast and Cox, are rapidly upgrading their “last mile” plant to digital transport,
typically capable of providing a shared 3- to 5-Gbps data rate downstream for the whole cable. This capacity will deliver reasonably high-speed connectivity to each subscriber's premises, but with limited upstream speed.

As noted above and fully appropriate to private sector responsibilities, these initiatives will be deployed where profitable, meaning “fiber to the dense” or, realistically, “fiber to the rich.” Again, doubtful profitability would foreclose penetration to non-affluent and dispersed U.S. premises throughout the country.

Further, “the money” is in content, not carriage (except under monopoly conditions). So these initiatives rely for profitability on control of content by the network provider, rather than open access by competing service providers. Diversity of information would be limited. The result would be closed networks and restricted content, aggravating the digital divide and limiting the engine of innovation that could otherwise exist.

Clearly, these initiatives will fall short of providing an adequate nationwide gigabit infrastructure.

Models for Action

But some current broadband initiatives, clearly demonstrating U.S. technological capability, already approach desirable gigabit network deployment. Governments, corporations, municipalities, and universities have by now built their own gigabit networks to serve their end users. These networks are analogous to end-user owned private branch exchanges (PBX), although of far greater speed, coverage and versatility.

Since 2001, Boeing has provided an example of an early corporate gigabit network. It connects 2.5-Gbps metropolitan area networks in Seattle and St. Louis to each other, and to its headquarters gigabit facilities at Chicago. It does so through commercial Sprint facilities, but only at 155 Mbps.

The Utah Telecommunication Open Infrastructure Agency (UTOPIA) is a pioneering municipal initiative of 14 Utah cities, working with DynamicCity as consultants, to bring at least 100 Mbps to homes and 1 Gbps to businesses through fiber. UTOPIA has obtained $85 million initial financing through revenue bonds and is progressing rapidly in deployment.

A number of other end-user owned initiatives reinforce the trend, although we consider it unnecessary to describe them in detail. Among them:

• The military’s Global Information Grid-Broadband Enhancement (GIG-BE) at tens of Gbps.
• The 40 Gbps National LambdaRail Network (NRL) by large research institutions such as Cornell University and the University Corporation for Atmospheric Research.
• The 10-Gbps Northeast Education and Research Network (NEREN) by New York, Massachusetts, and Connecticut with a spur connecting at Cleveland to Ohio’s Third Frontier Network.
• Ohio’s 40 Gbps Third Frontier Network (TFN), described by TFN itself this year as “the most advanced statewide, fiber-optic network for education, research and economic development.”

The economics of competitive markets demonstrate that, under effective competition in any market, prices are forced down to marginal cost – in this case, near zero. That means when marginal costs approach zero, if several suppliers try to compete with each other in transport and in fact establish effective competition, prices will also approach zero. So, nobody will profit and the weaker suppliers will have to consolidate with the one with the deepest pockets. The resulting monopoly will control output and either extract economic (above normal) profits, or be regulated. Each choice has its own attendant inefficiencies and inhibitions.

In contrast, the benefit of transport costs that approach zero can be and are being passed through to end users in end-user owned and controlled networks. It is not economically or structurally possible for end users to monopolize themselves. Further, end users have the incentive to keep their networks open to content, application and service providers. As a result they can benefit from competition among such service providers, with resulting innovation and lower costs.

The Wireless Promise

Wireless local area networks are being upgraded and someday may satisfy our gigabit definition, especially for mobile users. Already, AllCoNet 2 is a high-speed microwave network intended to provide access to the Internet to approximately 85 percent of the residents, 95 percent of the businesses, and 100 percent of the government and industrial parks in Allegany County, Md. The wireless industry is developing standards (for example, IEEE 802.11n) aimed at shared speeds in the neighborhood of 100 Mb/s.

Although an initiative in Philadelphia, Pa., is not in the gigabit range, that city has undertaken to provide Wi-Fi (IEEE 802.11b) coverage at 11Mb/s to the entire area. Philadelphia expects benefits from economic development. Wireless facilities, such as fixed microwave, millimeter wave, and Free-Space Optical systems, already meet or approach gigabit speeds. They can complement an overall gigabit network deployment.

Conclusion

Two major conclusions flow from the foregoing analysis. First, a new gigabit infrastructure is readily achievable to meet the nation’s needs, given a sense of national priority, regulatory flexibility, and mobilization of user and incumbent resources. Second, the consequence of inaction would be to relegate the U.S. telecommunications infrastructure and U.S. innovators to positions inferior to those of competitor nations, thus undermining all aspects of the nation’s current and future life. BBP