

Deployment Announcements This Month

Verizon Communications (www.verizon.com) continued rolling out its FiOS TV service across its footprint, announcing the availability of fiber-based cable television in dozens of communities in New York, California, Massachusetts and Pennsylvania.

Obtaining video franchises in FiOS communities is still a major effort for Verizon, but the numbers are starting to add up; the company announced that franchises had now been approved in a total of 25 New York communities and 100 communities in southeastern Pennsylvania. Localities in Florida, Maryland, Massachusetts, Delaware and Virginia also approved franchises this month. Verizon also said it would apply for state-issued

video franchises in Indiana and New Jersey.

Verizon also announced that its financial and operational metrics for FiOS were moving in the right directions and were closer to the long-term targets that the company had suggested was the case in September. The dilution of earnings caused by FiOS is expected to peak in the fourth quarter 2006 and first quarter 2007, with steady improvement expected over 2007. This impact does not include the cost savings of approximately \$110 per line per year related to moving customers to fiber-based services from hard-to-maintain copper. Verizon expects FiOS to generate positive operating income beginning in 2009, based on growing

revenues from services and declining operational costs due to fiber network efficiencies.

Ledcor Technical Services (www.ledcor.com), a partner in the Bandon, Oregon, fiber-to-the-home deployment, is conducting market research to determine demand for a fiber-to-the-home project in the McCook, Nebraska. LTS is interviewing McCook residents to find out what voice, data and media services they purchase and which services they would be interested in adding. LTS intends to partner with the local financial community and business leaders in McCook.

Fiber-to-the-home integrator 180 Connect (www.180connect.net) has initiated fiber-to-the-home developments for the City



“Amenity” redefined...

No **Worries**, No **Wires**, No **Waiting**

Think **Wireless**.

Think **Internet**. Think **Voice**.

Think Spot On Networks

www.spotonnetworks.com
87.SPOTON.87

of Shafter, California and a master planned community outside of Telluride, Colorado. 180 Connect also announced a massive

project in Ontario, California last spring. The Shafter deployment will begin with a master planned development of 12,000 homes at

Mission Lakes, and will also connect city facilities. The Telluride project will serve a 400-unit luxury resort community.

Municipal Fiber-to-the-Home Systems

The incoming president of the Jackson Energy Authority (www.jaxenergy.com), the municipal utility that operates a fiber-to-the-home network in Jackson, Tennessee, has been quoted in the local Jackson Sun as saying that the JEA may expand its broadband network. Danny Wheeler, who becomes JEA's new president and CEO in January, noted that the company has the authority to provide broadband services in neighboring cities that request those services, and said he thought JEA's broadband future lies in sharing its expertise with those cities.

MINET (www.minetfiber.com), a joint venture between the Oregon towns of Monmouth and Independence, has added residential telephone service to the Internet and television services it launched earlier in 2006. MINET's fiber-to-the-premises network provides residential Internet access at speeds up to 30 Mbps and business access at speeds up to 100 Mbps.

CLASSIFIED ADS

ADAMS GLOBAL COMMUNICATIONS

NCTC Platinum Vendor

We buy and sell new and used cable equipment!
We offer quality products at competitive prices with impeccable service.

(800) 451-1762 • (913) 402-4499 • fax (913) 402-4494

www.adamsglobal.com

email: maddington@adamsglobal.com

Because your customers need you...

The rules of business have changed. Your customers do business around the clock. They demand you are there to answer their questions. With our 24x7x365 customer care solutions, your customers can do business whenever they choose.



NORTH STAR
TELESOLUTIONS

24 x 7 Customer Care • Dispatch
Sales Support • Help Desk

800-466-0900

www.northstartele.com

WinCABLE®

CableBilling



800.882.7950
www.glds.com

- Windows® and Linux-based Solutions
- Affordable Service Bureau Options
- Lowest Cost Digital PPV
- Cable And Modem Provisioning
- Over 300 Satisfied Operators
- Quality Software Since 1980

Digital • VOD • VoIP • Data • Hotel PPV

REPRINTS

Did you see an article that would make a strong selling point for your company? Would you like an article reprinted for company use?

Contact Irene Gonzales for more information at 316.733.9122 or email: irene@broadbandproperties.com