

Participating Companies

4COM

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www.4com.com



4COM is a satellite-programming distributor providing programming services and professional support to private cable operators. 4COM affiliate operators benefit by efficient activation and maintenance of C-band and DBS transport delivered programming. Innovative programs, experience, and responsive customer service make 4COM "The Right Choice" for operators looking to effectively compete against cable by offering the right mix of digital and analog options.

ADC

Booth 306

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www.adc.com/fttx



As fiber is deployed deeper into the network to enable broadband service delivery, the outside plant is undergoing significant change. ADC helps you navigate through these changes to create your own blueprint for FTTX success.

ADC OmniReach™ FTTX Infrastructure Solutions are the industry's first platforms designed from the ground up to meet the unique requirements of FTTP networks. To learn more about OmniReach or any other ADC global network infrastructure solutions or services, contact ADC at 866-210-1122 or visit our website at www.adc.com/fttx.

Advanced Media Technologies, Inc.

Booth 102

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rob@goamt.com
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AMT specializes in solutions for CATV, satellite, HDTV delivery, fiber optic links, and IP video. AMT distributes many of the industry's leading manufacturers such as Motorola, DX Antenna, Blonder Tongue, Drake, Olson, Adtec, Amino, and Force. AMT, formerly known as DX Communications, has been providing equipment to the Cable Television Industry for over 20 years.

AFL Telecommunications

Booth 200

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AFL Telecommunications

AFL Telecommunications is leading supplier of products for the FTTx market, offering a "last-mile" strategy with rapid cost recovery. AFL's product offering includes Ethernet-PON (E-PON) and point-to-point electronics. AFL also offers a full line of passive infrastructure including: fusion splicers, test and inspection, fiber optic cable, splice closures and demarcation.

Alcatel USA
Cocktail Reception Sponsor
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Alcatel provides communications solutions to telecommunication carriers, Internet service providers and enterprises for delivery of voice, data and video applications to their customers or employees. Alcatel brings its leading position in fixed and mobile broadband networks; applications and services, to help its partners and customers build a user-centric broadband world. With sales of EURO 12.3 billion and 56,000 employees in 2004, Alcatel operates in more than 130 countries.

Alloptic, Inc.
Booth 300 / Lanyard Sponsor
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Alloptic addresses the "last mile bottleneck" in the communications infrastructure. By simplifying fiber-to-the-home applications, their cost-effective technology gives today's home developers an edge by allowing them to implement the ultimate communications network. The Alloptic solution immediately increases the value of homes, allowing them to sell faster. By offering unsurpassed, cost-effective bandwidth, on-line video, voice, data and security capabilities, you are building a "Smart Community" for your homebuyer.

Blonder Tongue Laboratories
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Blonder Tongue Laboratories is a leading manufacturer and broadband system designer of voice, video, and data solutions for MDU property owners. With Blonder Tongue's optimized technologies, simplified deployment and superior technical assistance, property owners can extend telecommunication amenities, increase customer satisfaction and boost profitability.

C9 Networks
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C9 Networks is a strong technology company with a very bright group of engineers. With our extensive knowledge in computer data networking, we will continue to provide innovative solutions for small/medium MSO's and for MTU/MDU networks.

CableNetwork
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Contact: Neil Brasfield
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www.cablenetwork.net

CableNetwork is the world's largest CommScope distributor. We are an authorized distributor for the most prestigious names in our industry: Motorola, Alpha, PPC, Ripley, and numerous others. View the complete CNA line of headend, distribution and broadband products at www.cablenetwork.net. New and reconditioned products for the CATV industry from the most service oriented distributor. Call 888-201-7200 and clearly see the difference.

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edward@capanis.com
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Capanis Networks provides a turnkey application platform for Internet Service Providers and Cable Operators. This privately-branded system for providers, integrates Billing, Accounting, Provisioning, Authentication, Bandwidth Management, Network Management and optional End User Support. Capanis Networks puts all the necessary tools for providing "triple-play" services in one place.

**Comcast
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CommScope offers Commercial Services Solutions including innovative fiber optic drop products, wireless access solutions and integrated cabinet enclosures. We are clearly focused on providing reliable, scalable and cost-effective broadband solutions to the critical industry segment focused on high-speed business networks. CommScope -- offering a legacy of industry leadership and commitment.

**Communication Technology Services
Booth 112**

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jsavard@cts1.com, sgodsey@cts1.com
www.cts1.com



Since 1990, Communication Technology Services (CTS) has provided quality communications infrastructure solutions for many of today's leading organizations who count on our commitment to deliver world class service. We provide an experienced professional staff of technicians and customer service personnel that are crucial to the successful deployment and management of today's FTTX networks.

**Corning Cable Systems
Display 10**

800 17th Street, NW
Hickory, NC 28603-0489
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Contact: Alyson Moore
Alyson.moore@corning.com
www.corning.com



Corning is an industry-leading global manufacturer of fiber optic telecommunications system solutions for voice, data and video network applications. The company provides customers a complete offering of value-added, tip-to-tip products and services needed to build the passive network infrastructures to carry a signal from the point it is generated to the point it is received around the world.

**DF Countryman
Booth 404**

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DF Countryman is a full line, stocking distributor providing quality products and comprehensive solutions for the communications industry. Doing business for more than 45 years provides us with the experience and know-how to address all of your communication needs. From the dish to the drop, we have the products necessary for successful plant building and installation.

**Foxcom
Booth 304**

A Division of OnePath Networks
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lnahari@foxcom.com
www.foxcom.com



Foxcom, a division of OnePath Networks, is a leading provider of fiber optic transmission solutions for the Professional Satellite, MDU, Private Video Network and Fiber-to-the-Home markets. With 3GHz of bandwidth, SDTVplus™ products deliver high value, DBS content. Multiple satellite programming, HDTV and local channels are distributed via a single fiber, single coax design. Utilizing patented technology, Foxcom also provides full spectrum analog for CATV, QAM or terrestrial signals. A Return Path option allows for data and voice "Triple Play" bundling. For FTTx applications, Foxcom provides a cost effective solution alone or as an overlay for high-speed data architectures.

**Hitachi Telecom (USA), Inc.
Booth 106 / Tuesday Afternoon Networking Break**

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Hitachi Telecom offers Fiber To The Premises solutions that support bundled video, voice and data service delivery to residences and businesses over a single optical fiber. Hitachi installed its first FTTP system in 1995, and today is the leading supplier worldwide with over 700,000 FTTP subscriber connections in service.

KT Communications
Booth 204 / Tote Bag and Pen Sponsor
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F: 573-446-9054
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KT Communication specializes in providing programming via satellite - CBAND, DBS TRANSPORT and DIGITAL OVERLAY. We offer basic programming packages starting at \$18.00/subscriber. Our relationships give our clients that ability to save money, simplify their business and receive the quality, personal service they deserve.

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www.multibandusa.com



Multiband is the Nation's premier communication and entertainment services provider offering cable television, digital cable programming from DIRECTV, high speed Internet access, along with local and long distance telephone service to the multi-family, condominium and resort communities.

Multiband has regional offices in Los Angeles, CA; San Francisco, CA; Denver, CO; Chicago, IL; Fargo, ND; Minneapolis, MN; Rochester, MN and Tampa, FL. Multiband is a publicly traded company listed on NASDAQ as MBND.

Multicom, Inc.
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www.multicominc.com



Established in 1982, Multicom is a full-line stocking distributor, offering multiple lines of broadband products to completely build and maintain communication systems at cost effective prices. In addition, Multicom designs headend and distribution systems, and assembles and balances headends for a Plug and Play solution.

Multilet
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mike.horwitz@multilet.us
www.multilet.us

Multilet, a subsidiary of Macab AB, is well known world wide for a wide range of quality products providing superior solutions for MDU, CATV and SMATV applications. Featured is Multilet Star, an innovative system for the distribution of broadband services within and between residential buildings using existing coax wiring infrastructure.

NorthStar TeleSolutions

Booth 100

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F: 817-865-2426
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jthackery@northstartele.com
www.northstartele.com



NorthStar Software Solutions has raised the bar in terms of features, performance and usability with its next generation subscriber management and billing system called Insite (Interactive Subscriber Information Technology). Insite has been developed from the ground up to meet the advanced needs of the converging video, voice and data markets and is a fully integrated business support system, allowing operators to combine all major business functions into a single easy-to-use application.

OFS

Booth 301

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Leading Optical Innovations

OFS is a designer, manufacturer, and supplier of leading-edge optical fiber products for a wide variety of applications. Our Access ADVANTAGE™ System is a high performance FTTH solution that delivers fiber directly to the home, and supports high-speed Internet, HDTV, voice, online gaming, home security, and other revenue-generating services.

Optical Solutions, Inc.

Display 9

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Optical Solutions is accelerating the transition from legacy to IP-based services in the last mile. The FiberPath® fiber-to-the-premises system revolutionizes the delivery of IPTV, and leads the industry in triple-play voice, video and data deployments. Optical Solutions' family of products uses industry standard GPON to deliver incomparable bandwidth to homes and the broader community. Optical Solutions' primary customers are independent operators and major system suppliers.

Pace Electronics

Booth 400

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Pace Electronics is an industry-leading distributor of commercial satellite equipment for DBS, SMATV, PCO's, REIT's, System Operators, Installers, Dealers and Retailers. Operating 4 strategically located warehouses, Pace Electronics offer's products from the industries most recognized manufacturers as well as our privately labeled Tradewind products.

**PacketFront
Booth 408**

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PacketFront is the leader in open access FTTH technology and next generation broadband aggregation. PacketFront's fully automated solutions enable new and flexible business models through supporting triple-play services from multiple competing service providers. Headquartered in Stockholm, Sweden, and with offices in Tokyo and Boston, PacketFront's solutions are in operation in numerous networks across the world.

**Satellite Management Services, Inc.
Booth 104**

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Since 1985, SMS has been a full-service provider of programming, equipment, consulting and more, offering true one-stop shopping to the private broadband industry nationwide. As our industry expands with new advanced digital products such as high speed Internet, SMS has kept pace by developing solutions that allow your company to leverage these new opportunities.

**Sofast Communications
Booth 110**

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Great Falls, MT 59403
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F: 406-268-0012
Contact: Dave Peterson
dpeterson@sofast.net
www.Sofast.net, www.SofastWeb.net, www.SiteBrander.com



If you are contemplating adding high-speed Internet to your broadband property, you NEED to use the customer satisfaction tools from SIMS™. Whether you are adding the service as an amenity or a revenue generation tool, SIMS™ provides exactly what you need to succeed, at a price that is affordable!

**Sumitomo Electric Lightwave
Display 2**

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Sumitomo Electric Lightwave manufactures and tailors fiber optic network innovations specifically designed for FTTP/FTTH, Access, and Enterprise Networks including optical fiber cable, new bend insensitive PureAccess fiber products, first gel-free ribbon cable, innovative locatable drop cables, fusion splicers, cable assemblies, FutureFlex®Air-Blown Fiber and much more. Recognized by Frost and Sullivan as #1 in financial stability, brand recall, and customer loyalty.

Telkonet Inc.

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Telkonet provides high-speed Internet and data services through a building's existing electrical wiring using powerline communications (PLC) technology, without requiring new wiring and with quick deployment. No significant capital outlay is required, and the system is scalable, providing the security of a wired system with the portability of a wireless system.

Toner Cable Equipment, Inc.

Booth 108

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Toner is a full line stocking distributor and manufacturer of RF television equipment. Toner provides 34 years of experience in multi-channel distribution, hybrid fiber coax design, distance leaning and media retrieval systems. Products in stock include RF modulators, processors, distribution amplifiers, fiber optic transmitters and receivers, coaxial cable and connectors. Call 800-523-5947 for your free catalog.

Transition Networks

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Transition Networks offers networking connectivity solutions that make the conversion between disparate media types possible. The company designs and markets these media conversion technologies across a broad spectrum of networking protocols including Ethernet, Fast Ethernet, Gigabit Ethernet, T1/E1, DS3, ATM, V.35, and many more.

Tribune Media Services

Display 8

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Tribune Media Services is the largest aggregator and distributor of television information: TV listings data, Print promotion products and Guide products including the Zap2it on air program Guide.

Zap2it on air program guide is customizable, offers optional Accuweather forecasts, video window, and still image ad insertion options to promote your marketing initiatives and generate Advertising Revenue.

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Verizon Avenue, a subsidiary of Verizon Communications, is the telecommunications leader in the multifamily market, providing broadband Internet and phone services for new or existing apartments, condos, privatized student and military housing, and other concentrated residential communities. Property owners work with a dedicated Verizon Avenue team to easily acquire the best programs, services and technology Verizon has to offer. With end-to-end service that includes marketing, operational deployment of high-speed Internet, and customer service for residents, Verizon Avenue provides owners, leasing teams, and residents focused support to make the programs successful.

**World Wide Packets
Display 6**

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World Wide Packets is the pioneering solutions provider for Ethernet broadband Fiber to the Subscriber™ connectivity. World Wide Packets LightningEdge® offering enables a complete, fully standard-based access solution for business and residential subscribers, providing the most cost competitive broadband solution for the integrated delivery of voice, video, and data services.

**Zoomy Communications, Inc.
Booth 308**

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Specializing in FTTP, Zoomy has a rich track record, and is an essential resource from start to finish engineering, project management, operations and service provider management. Our customers are real estate developers of single family, multifamily, master planned communities, multi use developments, resorts, campus environments, and municipalities.

**ZyXEL
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ZyXEL Communications, innovator since 1989, offers professional grade networking equipment for hotels, apartment buildings, campuses and other MXU institutions. With a multitude of high-speed Internet access solutions, including subscriber gateways, indoor / outdoor wireless APs, and managed Ethernet & VDSL switches; ZyXEL ensures safe and efficient connection to all online resources.
